

Join EVER Pharma!

EVER Pharma is a fully integrated specialty pharmaceuticals company with a strong focus in the areas of neurology and specialty injectables, covering oncology, intensive care and hormone therapeutics. With production and research facilities in Austria and Germany, we are dedicated to significantly improving patients' quality of life.

Our products are marketed in over 80 countries worldwide through our international affiliates and strategic partnerships.

We are now looking to expand our presence in Hungary and are seeking a driven and ambitious individual for the role of

Commercial Manager / Country Manager for Hungary (m/f/d)

What to Expect:

- Promote EVER Pharma products while fostering and maintaining strong relationships with customers and key stakeholders.
- Drive revenue growth by generating demand, securing orders, understanding technical requirements, and developing customer accounts.
- Engage in tender processes with wholesalers, insurers, and hospitals across Hungary.
- Identify and pursue new sales opportunities, cultivating long-term customer rapport.
- Managing the order process and coordinating logistics for timely and efficient delivery.

What You Bring:

- A medical or business background
- 5+ years of experience in pharmaceutical sales (preferred)
- Strong negotiation and communication skills
- Self-motivated, organized, and results-driven
- Fluency in both spoken and written English
- A valid B-category driver's license

What We Offer:

- An exciting and varied role within a dynamic, internationally successful company.
- Competitive compensation and benefits package, tailored to your qualifications and experience.
- Attractive conditions and compensation package depending on training, qualifications and professional experience.
- The opportunity to be part of an agile, committed, and entrepreneurial team.

If you would like to strengthen our internationally successful team with your commitment and knowledge, we look forward to receiving your application documents. We guarantee that your application will be treated confidentially.

Send your application to: <u>HR.AT@everpharma.com</u>